

Technisource IT HIRE Intelligence Survey

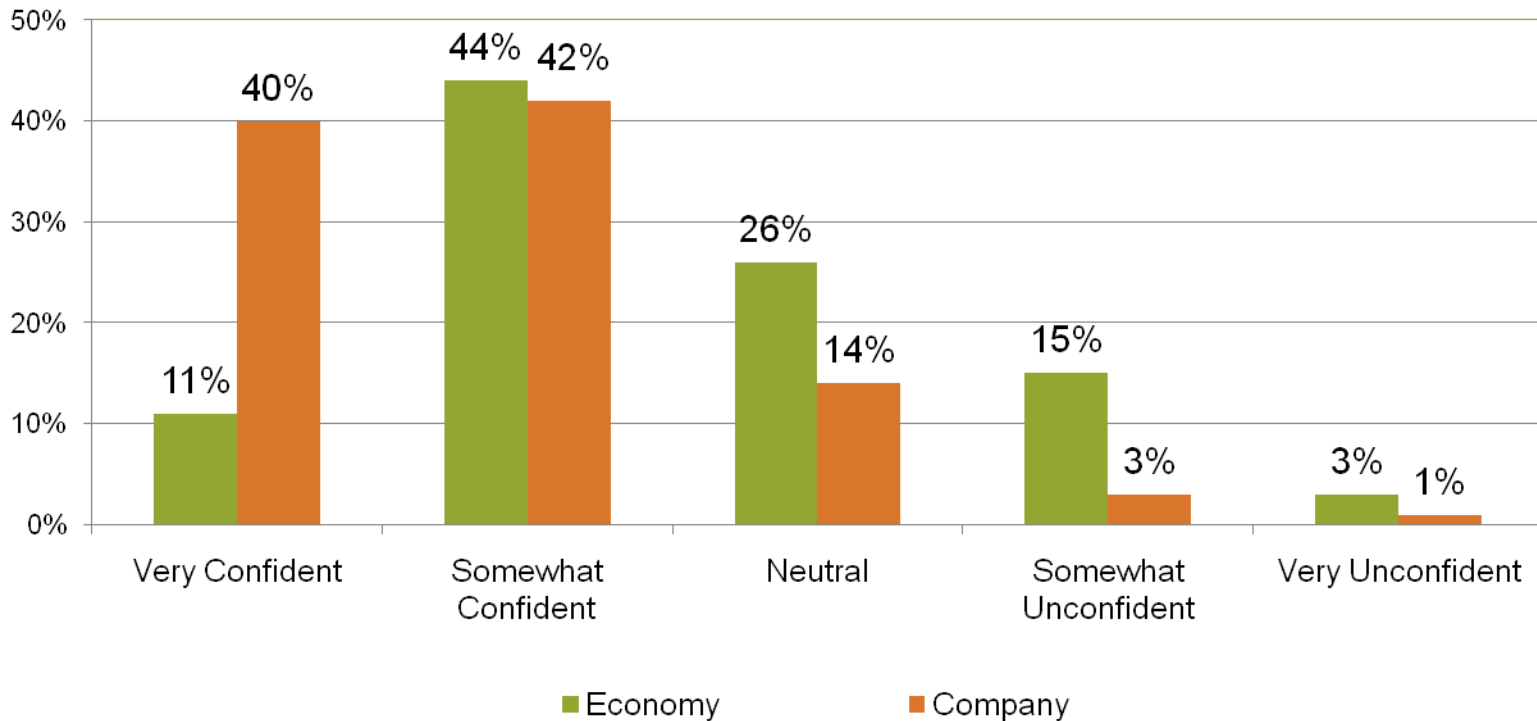
Monster Intelligence – December 2010

monster.com
Your calling is calling™

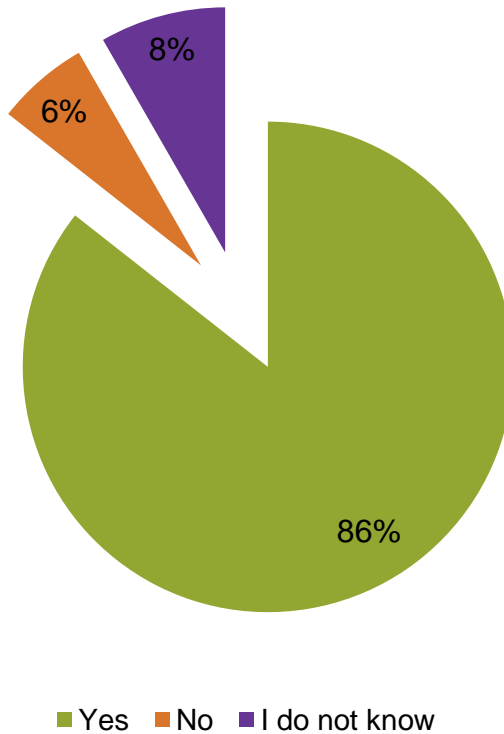
Which of the following best describes your position and responsibility for recruiting technology oriented talent?



How confident are you that the economy or company will improve in the next 6 months?

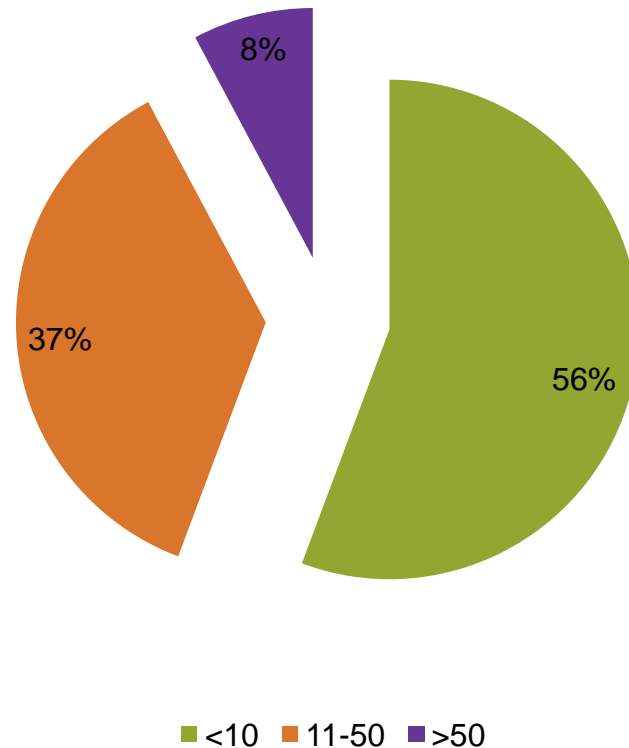


Do you plan to hire technology oriented talent for your company in the next 6 months?



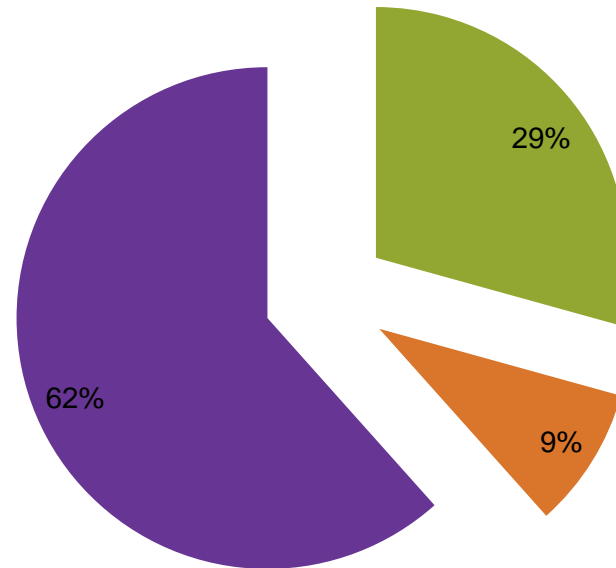
Asked of those respondents indicating they planned to hire in the next six months N=361

How many technology oriented talent positions do you intend to fill in the next 6 months? *



Asked of those respondents indicating they planned to hire technology oriented positions in the next six months N=307

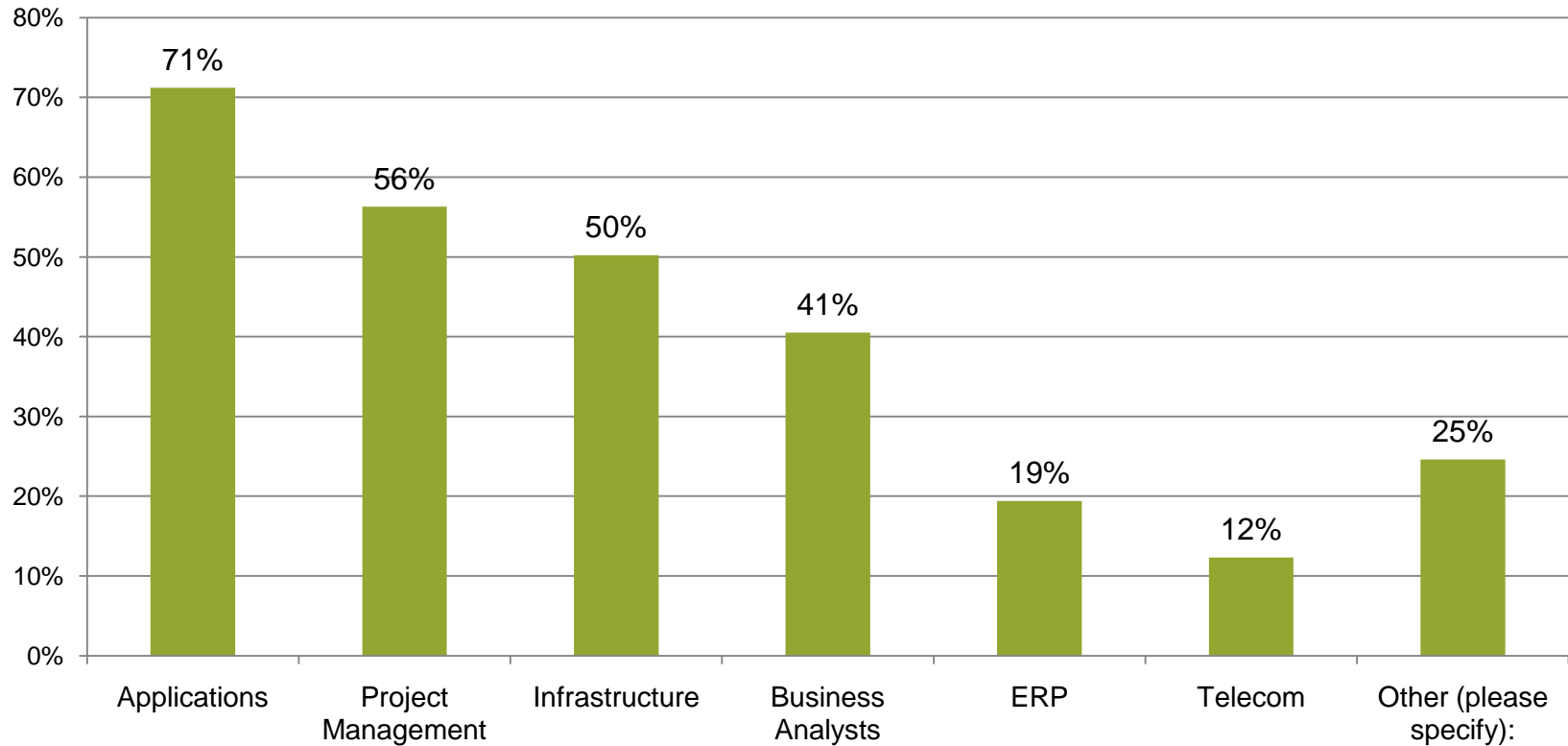
Are the technology oriented talent positions you expect to fill in the next 6 months new openings or replacement positions?



■ New openings ■ Replacement positions ■ Both

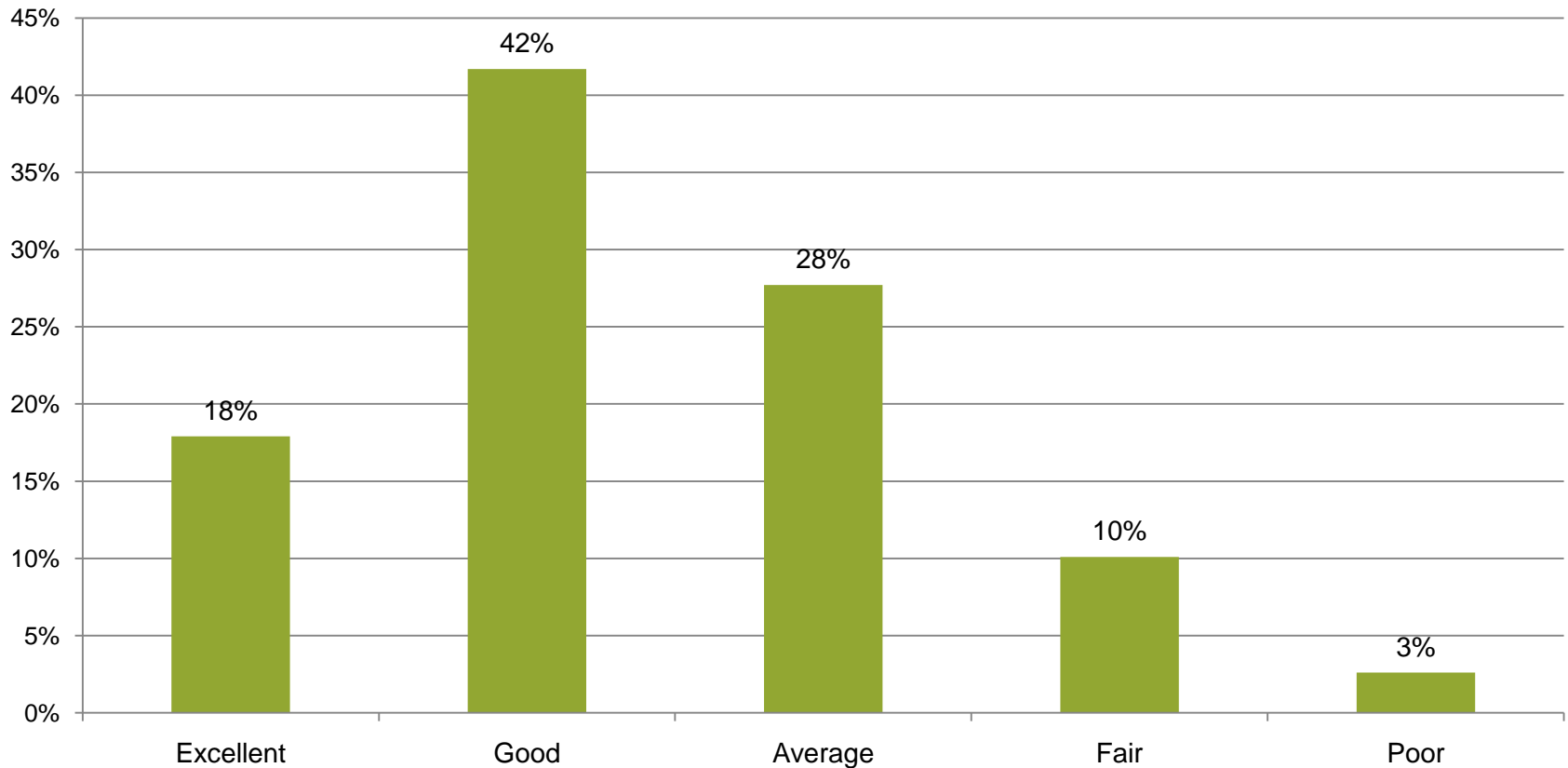
Asked of those respondents indicating they planned to hire technology oriented positions in the next six months N=307

What technology oriented talent positions are you hiring for?



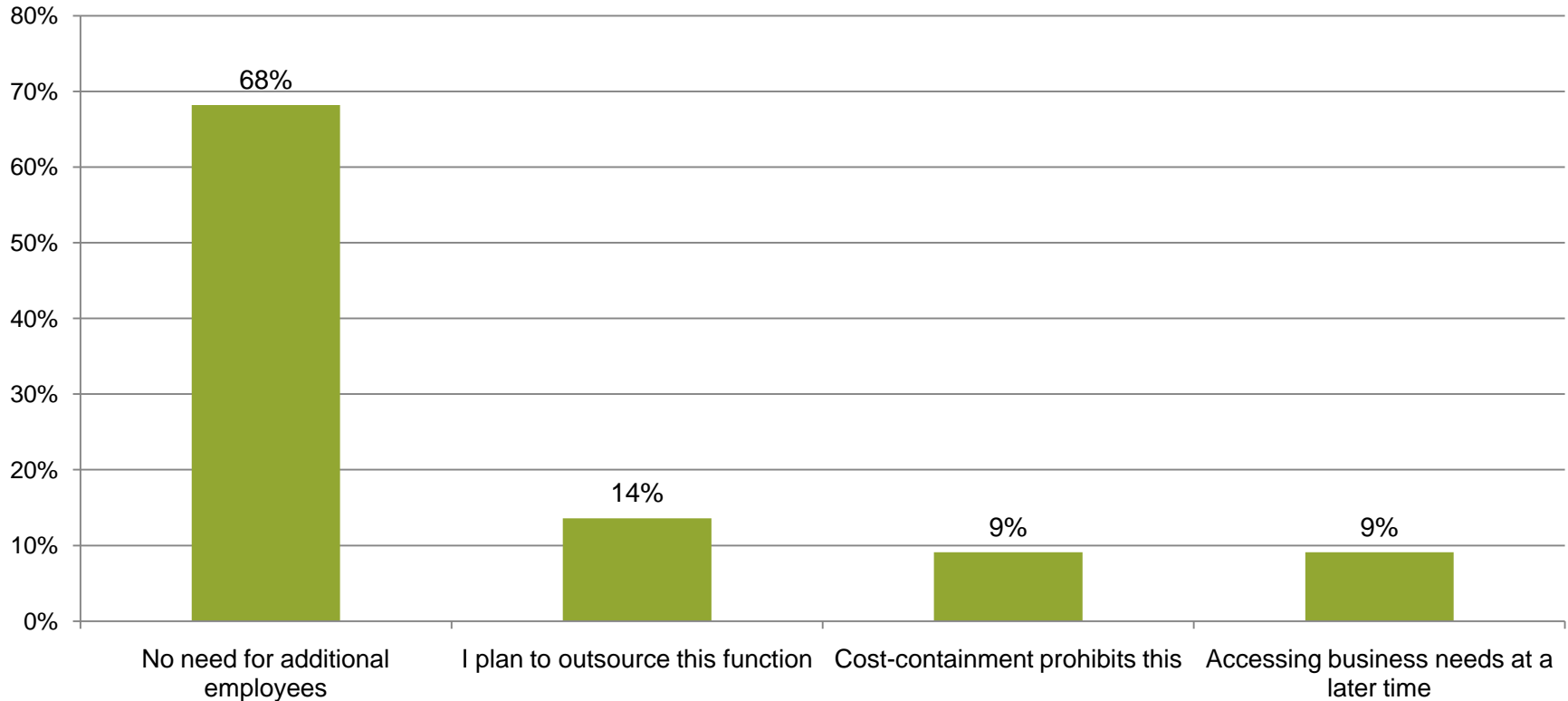
Asked of those respondents indicating they planned to hire technology oriented positions in the next six months N=307

Which of the following best describes your ability to find technology oriented talent that meet your requirements?



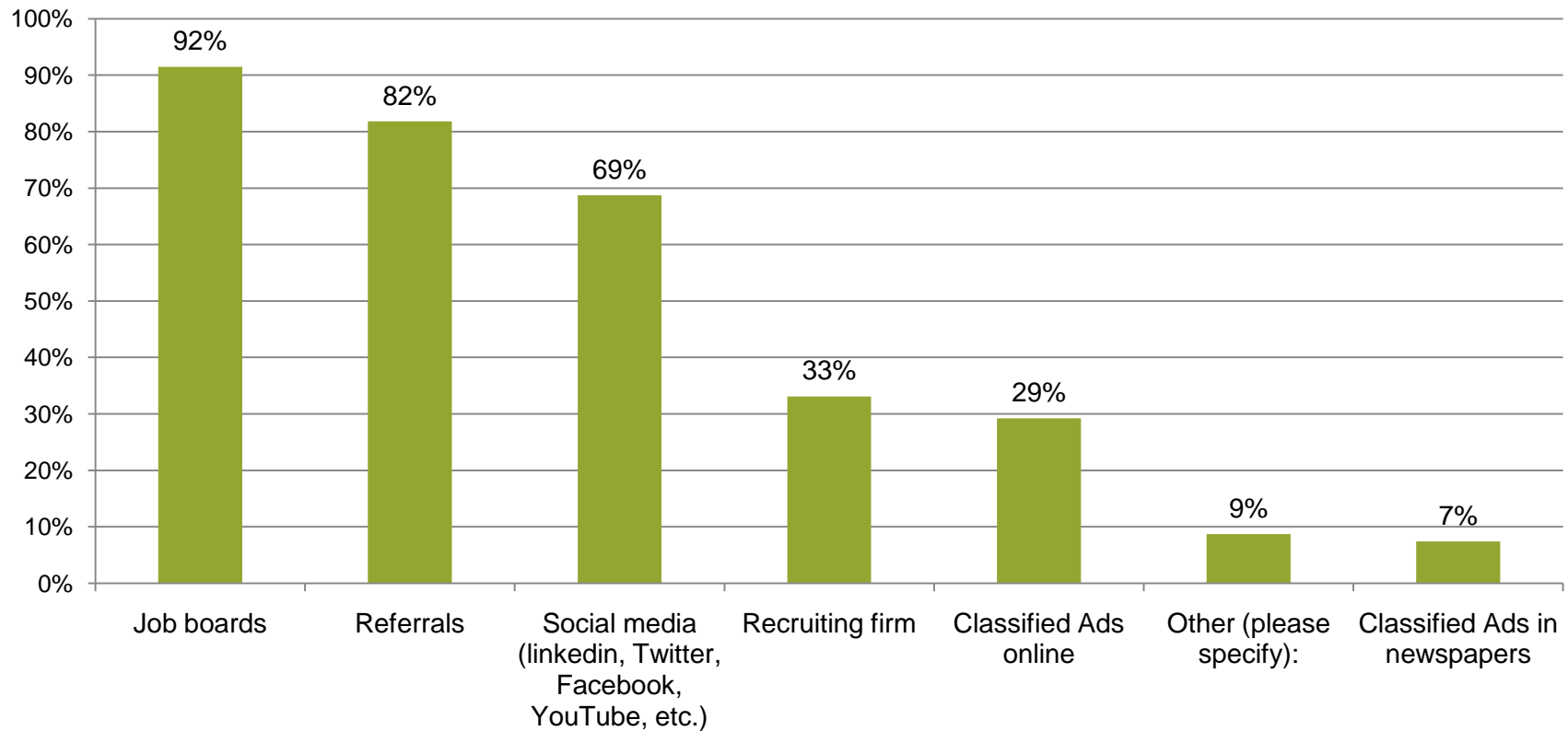
Asked of those respondents indicating they planned to hire technology oriented positions in the next six months N=307

You indicated that you do not plan on adding technology oriented talent staff in the next six months. Which of the following reasons are why you do not intend on adding technology oriented talent staff during this time?

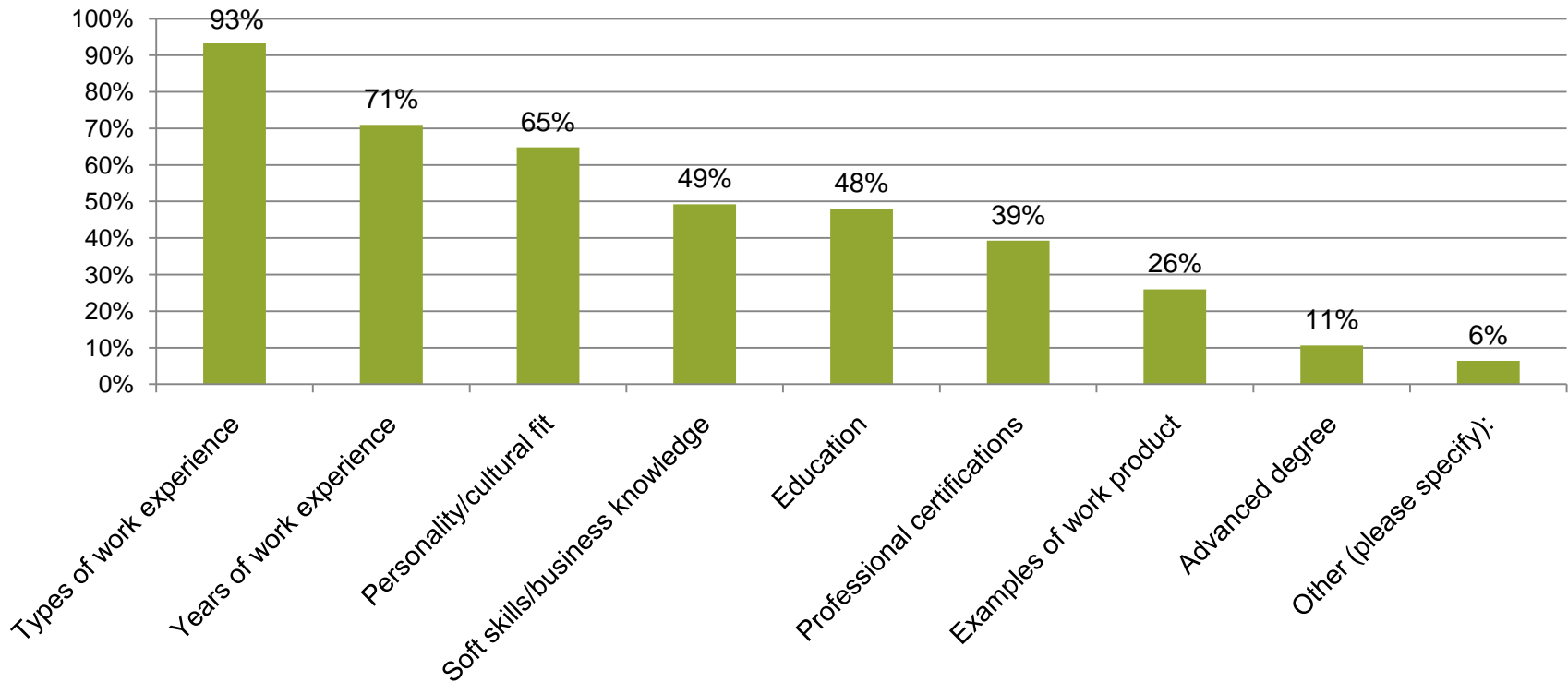


Asked of those respondents indicating they did not plan to hire technology oriented positions in the next six months N=22

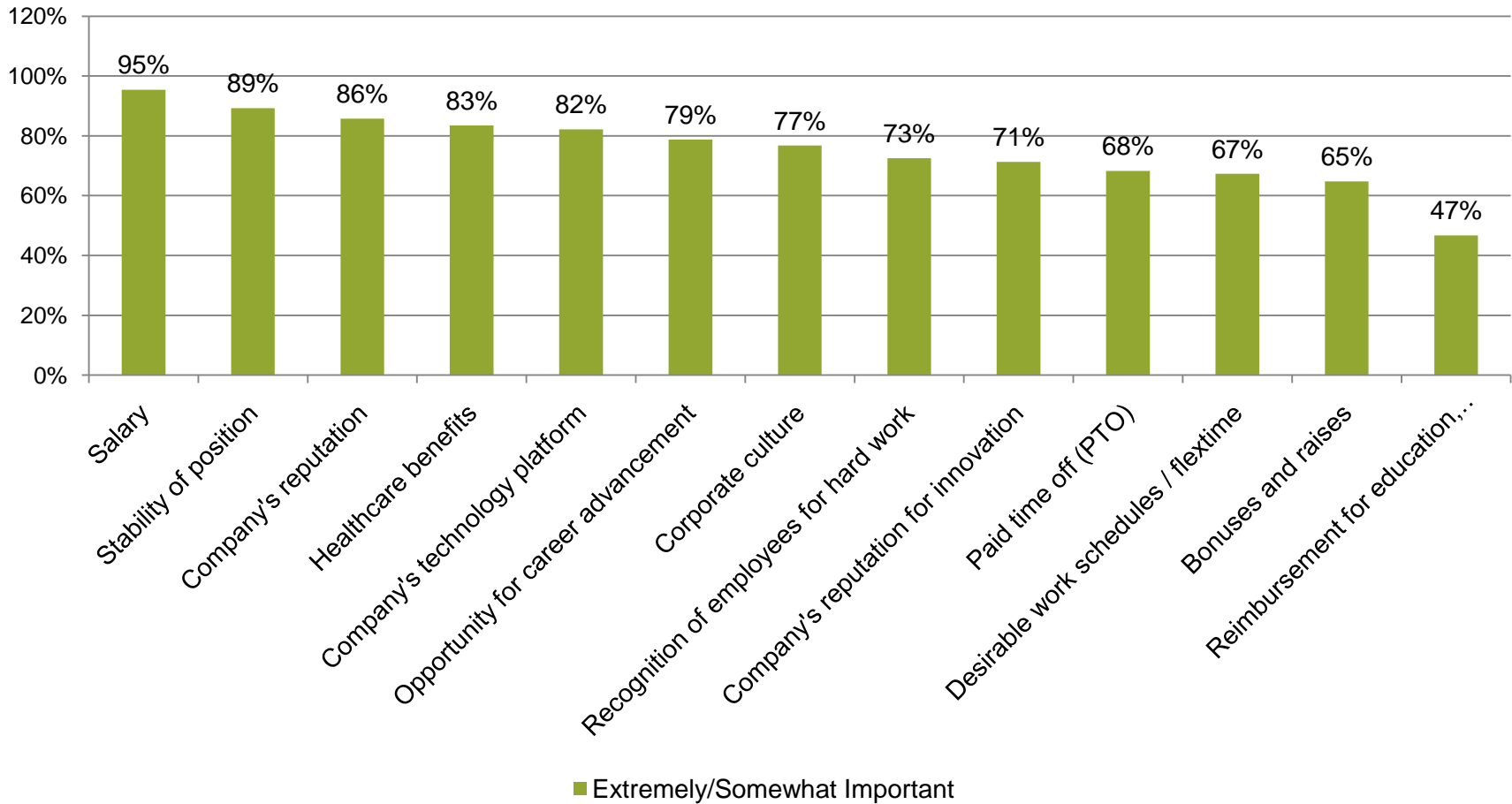
When you are recruiting for technology oriented talent, which of the following methods do you use? (select all that apply)



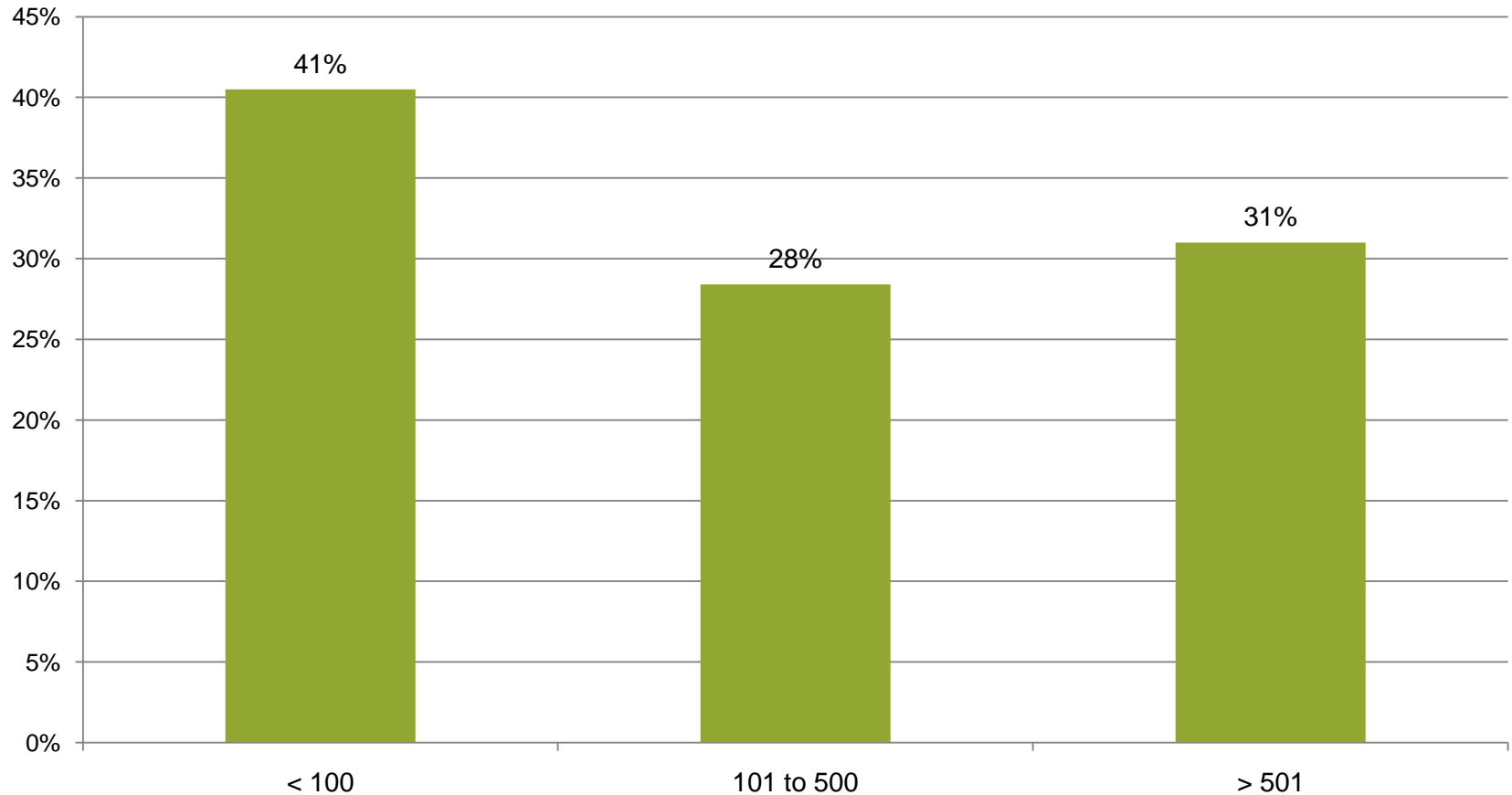
Which of the following qualifications do you place the greatest importance on when identifying the ideal technology oriented candidate for an IT position? (select all that apply)



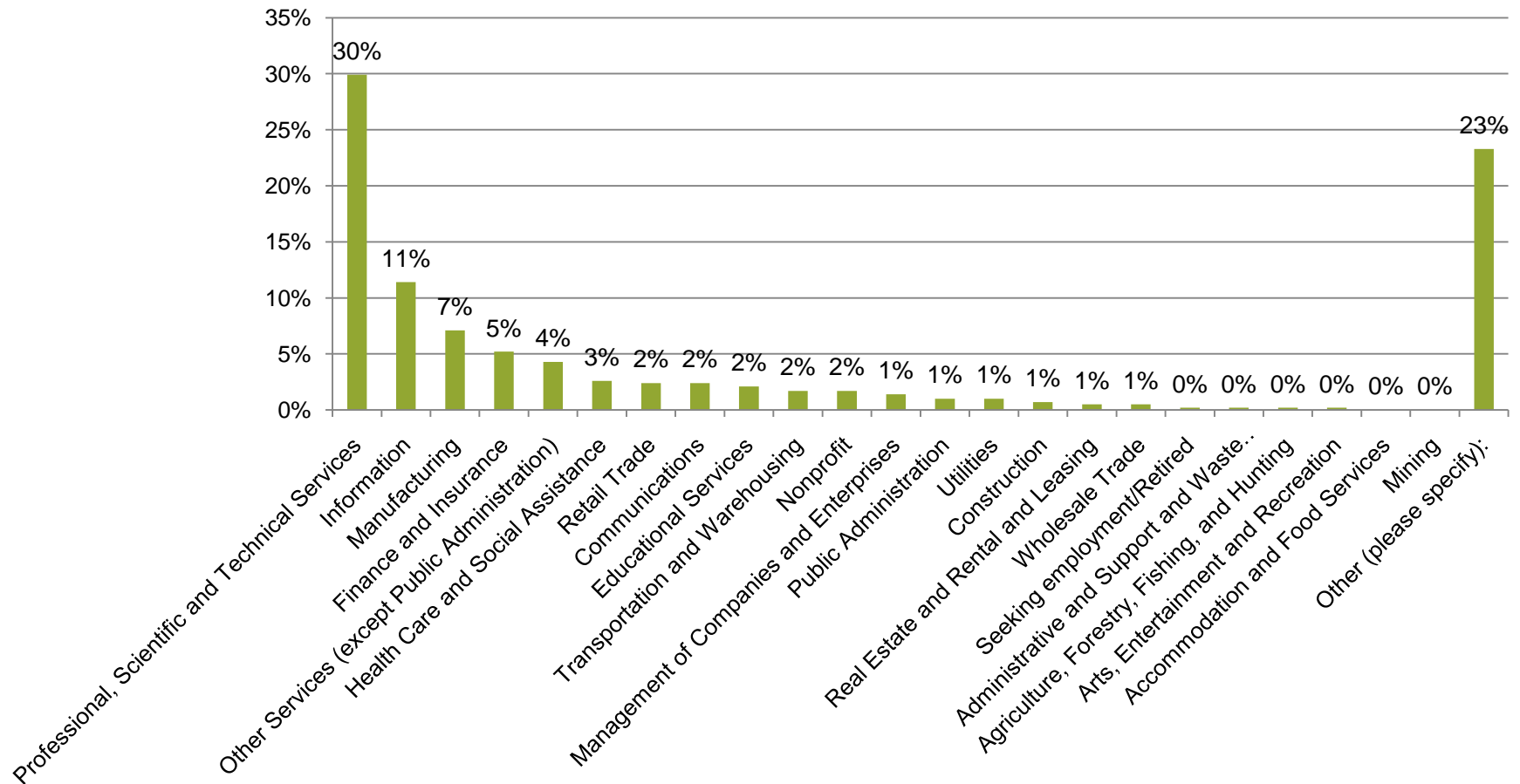
Rate how important you think each of the following factors are in recruiting technology oriented talent to your organization.



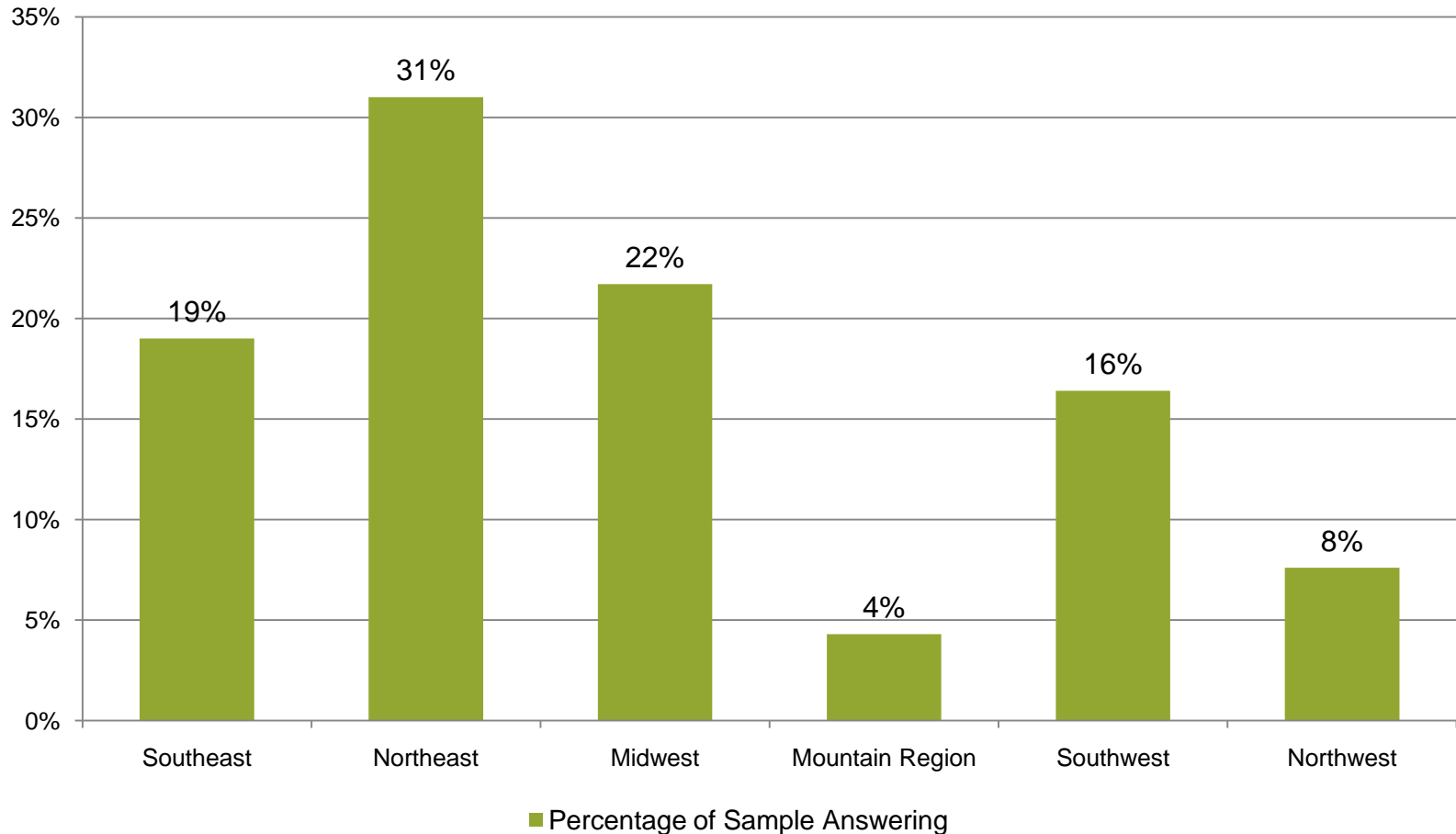
How large is your organization in terms of employees?



Which best describes your organization's industry?



Please indicate which region of the United States your organization main office is located:



Methodology and About Us

The **Technisource IT HIRE Intelligence Survey** was conducted online within the United States by Monster Worldwide on behalf of **Technisource** between September 27, 2010 and October 11, 2010 among a U.S. sample of 435 HR managers or recruiters who indicated they have specific responsibility to recruit for technology positions for their company or acting as an agent on behalf of another company.

All sample surveys and polls, whether or not they use probability sampling, are subject to multiple sources of error which are most often not possible to quantify or estimate, including sampling error, coverage error, error associated with nonresponse, error associated with question wording and response options, and post-survey weighting and adjustments. Therefore, Monster feels the use of "margin of error" is misleading. All that can be calculated are different possible sampling errors with different probabilities for pure, unweighted, random samples with 100% response rates. These are only theoretical because no published surveys come close to this ideal. Respondents for this survey were randomly selected from among those who have agreed to receive communication from Monster, so no estimates of theoretical sampling error can be calculated.

About Technisource

Technisource, one of the largest technology services providers in North America, delivers a wide range of staffing, management services and technology solutions. With nearly 40 years of experience, Technisource provides services to a broad range of clients to maximize their technology investments. Focused on quality, flexibility and value, the company's service offerings range from IT staffing, deployment and support services to software quality management, strategic projects and outsourcing.

Through its network of more than 56 offices across the U.S. and Canada, Technisource maintains a group of 8,000 experienced consultants and employees that deliver its portfolio of service offerings to Fortune 500 corporations, mid-sized companies and small organizations. Technisource is a subsidiary of SFN Group, Inc. (NYSE:SFN). SFN operates a family of specialty businesses providing strategic workforce solutions in professional services and general staffing. To learn more, please visit www.technisource.com.